

Memorandum

**Date:**

March 13, 2007

BFC

To:Honorable Chairman Bruno A. Barreiro
and Members, Board of County Commissioners

Agenda Item No. 7(A)

From:George M. Burgess
County Manager**Subject:**Response to Budget and Finance Committee Directives Re: Security Guard and
Screening Contract Awards under RFP 487A and 487B

On February 13, 2007, the Budget and Finance Committee requested that: 1) the award of contracts under RFP 487A, Security and Guard and Screening Services, and RFP 487B, Security Guard Services (Attachment 1), be deferred to the March Committee agenda; 2) staff consult with the Inspector General's Office and the County Attorney's Office regarding certain proposers on this procurement; and 3) a supplemental item be submitted showing the recommended award structure excluding the firms that are under review.

On February 21, 2007, my staff met with members of the County Attorney's Office, the Inspector General, and staff from the Departments of Business Development, General Services Administration and Procurement Management. Based on a review of the information available to date, the Board of County Commissioners may award Sectors 1E, 2A, 2B, 3A, and 3B under RFP 487A, Sectors 1A and 1B under RFP 487B, and withhold the award for Sectors 1D for RFP 487A and 1C for RFP 487B until all reviews are completed. The security guard services for the two withheld contracts, Sector 1D in RFP 487A and Sector 1C in RFP 487B, would continue to be performed by Delad Security, Inc. and Alanis Security, Inc, respectively, under the existing emergency contract EM7797-2/07.

Original Staff Recommendation to Award:

RFP 487A	
TIER 1	
Sector	Recommended Vendor
1D	Security Management Innovations, Inc.
1E	Security Alliance of Florida, LLC
TIER 2	
Sector	Recommended Vendor
2A	50 State Security Service, Inc.
2B	McRoberts Protective Agency, Inc.
TIER 3	
Sector	Recommended Vendor
3A	Barton Protective Services LLC d/b/a Allied Barton Security Services
3B	Security Alliance of Florida, LLC

Award Structure Based on Committee Direction:

RFP 487A	
TIER 1	
Sector	Recommended Vendor
1D	Coverage of this sector would be continued with Delad Security under the existing emergency contract EM7797-2/07
1E	Security Alliance of Florida, LLC
TIER 2	
Sector	Recommended Vendor
2A	50 State Security Service, Inc.
2B	McRoberts Protective Agency, Inc.
TIER 3	
Sector	Recommended Vendor
3A	Barton Protective Services LLC d/b/a Allied Barton Security Services
3B	Security Alliance of Florida, LLC

RFP 487B	
Sector	Recommended Vendor
1A	Security Alliance of Florida, LLC
1B	Barton Protective Services LLC d/b/a Allied Barton Security Services
1C	The Wackenhut Corporation

RFP 487B	
Sector	Recommended Vendor
1A	Security Alliance of Florida, LLC
1B	Barton Protective Services LLC d/b/a Allied Barton Security Services
1C	Coverage of this sector would continued with Alanis Security, Inc. under the existing emergency contract EM7797-2/07

This amendment, consistent with Budget and Finance Committee direction, will allow for continuity of security and screening services to county facilities, minimal disruption to sectors on either the existing and proposed awards, as well as allow for adequate time to resolve the issues raised in Supplemental Memos #1 and #2 presented to the Budget and Finance Committee on February 13, 2007 (Attachment 2). The current Emergency Contract EM7797-2/07 for security and screening services is in effect until September 30, 2007.


Assistant County Manager

Memorandum

MIAMI-DADE
COUNTY

Date: February 13, 2007

To: Honorable Chairman Bruno A. Barreiro
and Members, Board of County Commissioners

B & F

Agenda Item No. 3J

From: George M. Burgess
County ManagerSubject: Recommendation for Approval to Award Contract Nos. 487A -1D, 487A-1E, 487A-2A,
487A-2B, 487A-3A, 487A-3B: Security Guard and Screening Services**RECOMMENDATION**

It is recommended that the Board of County Commissioners approve the award of Contract No. 487A-1D to Security Management Innovations, Inc.; 487A-1E to Security Alliance of Florida, LLC; 487A-2A to 50 State Security Service, Inc.; 487A-2B to McRoberts Protective Agency, Inc.; 487A-3A to Barton Protective Services LLC d/b/a Allied Baron Security Services; and 487A-3B to Security Alliance of Florida, LLC to provide security guard and screening services for the General Services Administration (GSA) Department.

CONTRACT NOS: Contract Nos. 487A-1D, 487A-1E, 487A-2A, 487A-2B,
487A-3A, 487A-3B

CONTRACT TITLE: Security Guard and Screening Services

DESCRIPTION: These contracts are being awarded to provide security guard and screening services at County facilities organized in three tiers and six sectors. The services are divided into three tiers (Tier 1, 2, and 3) based on the type of service required. Each tier is divided into two geographic sectors for a combined total of six sectors (1D, 1E, 2A, 2B, 3A, and 3B). The facilities covered under these contracts have been separated from other County facilities (covered under RFP No. 487B, Sectors 1A, 1B, and 1C) that will be partially supported using federal funds to pay for security services.

PROJECT MANAGER: Daniel Payne, Chief of Security, GSA

APPROVAL TO ADVERTISE: January 9, 2006

TERM: Three years with two 2-year options-to-renew at the County's sole discretion.

CONTRACT AMOUNT: Approximately \$26 million per year depending upon hours of service required.

TIER 1		
Sector	Contract No.	Contract Amount
1D	487A-1D	\$2,611,192.48
1E	487A-1E	\$6,233,425.58

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CLERK OF THE BOARD

Honorable Chairman Bruno A. Barreiro
and Members, Board of County Commissioners
Request to Award
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TIER 2		
Sector	Contract No.	Contract Amount
2A	487A-2A	\$4,418,398.98
2B	487A-2B	\$4,524,815.36
TIER 3		
Sector	Contract No.	Contract Amount
3A	487A-3A	\$4,586,965.62
3B	487A-3B	\$3,389,926.08
TOTAL:		\$25,754,724.10

FUNDING SOURCE:

Internal charge-back payments to GSA

METHOD OF AWARD:

An open, competitive Request For Proposals process was used to select the two top-ranked firms in each tier.

VENDORS RECOMMENDED FOR AWARD:

TIER 1		
Sector	Contract No.	Recommended Vendor
1D	487A-1D	Security Management Innovations, Inc.
1E	487A-1E	Security Alliance of Florida, LLC
TIER 2		
Sector	Contract No.	Recommended Vendor
2A	487A-2A	50 State Security Service, Inc.
2B	487A-2B	McRoberts Protective Agency, Inc.
TIER 3		
Sector	Contract No.	Recommended Vendor
3A	487A-3A	Barton Protective Services LLC d/b/a Allied Barton Security Services
3B	487A-3B	Security Alliance of Florida, LLC

VENDORS NOT RECOMMENDED FOR AWARD:

Tier 1

1. JMG Insystem, Inc. d/b/a Sereca Corporation
2. Feick Security Corporation
3. Side Bar & Associates, Inc.
4. Extreme Security Networks, Corp.
5. Delad Security, Inc.
6. Guard One Security, Inc.
7. American Guard Services, Inc. (Non-responsive)
8. Art Hall Protective Services, Inc. (Non-responsive)

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The Department of Business Development determined that American Guard Services, Inc. is not in compliance with the Small Business Enterprise Participation Provisions. Accordingly, the proposal submitted by American Guard Services, Inc. was rendered non-responsive.

The proposal submitted by Art Hall Protective Services, Inc. was rendered non-responsive as the proposal guaranty check submitted was not made payable to the County.

Tier 2

1. Security Management Innovations, Inc.
2. JMG Insystem, Inc. d/b/a Sereca Corporation
3. Vanguard Security, Inc.
4. DSI Security Services
5. Millex Corporation (1985), Inc. d/b/a Millex Security Services
6. Alanis, Inc. d/b/a Alanis Security
7. Guard One Security, Inc.
8. American Guard Services, Inc. (Non-responsive)
9. Safeland Security Services, Inc. (Non-responsive)

The Department of Business Development determined that American Guard Services, Inc. is not in compliance with Small Business Enterprise Participation Provisions. Accordingly, the proposal submitted by American Guard Services, Inc. was rendered non-responsive.

The proposal submitted by Safeland Security Services, Inc. was rendered non-responsive as the required proposal guaranty bond or check was not submitted by the proposer.

Tier 3

1. 50 State Security Service, Inc.
2. Security Management Innovations, Inc.
3. American Guard Services, Inc.
4. Vanguard Security, Inc.
5. Communitel Airport Services, Inc. d/b/a Field Force Protective Services Corp.
6. JMG Insystem, Inc. d/b/a Sereca Corporation
7. Alanis, Inc. d/b/a Alanis Security
8. DSI Security Services
9. Masdeu Five Corporation d/b/a General Patrol Services

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10. Safeland Security Services, Inc. (Non-responsive)

The proposal submitted by Safeland Security Services, Inc. was rendered non-responsive as the required proposal guaranty bond or check was not submitted by the proposer.

Tier not specified by the Proposer
Eagle Lion Security (Non-responsive)

The proposal submitted by Eagle Lion Security was rendered non-responsive as the required proposal guaranty bond or check was not submitted by the proposer.

USING AGENCY:

Multiple County departments will use these services.

MANAGING AGENCY:

General Services Administration

CONTRACT MEASURES:

The Review Committee of December 28, 2005 recommended a Small Business Enterprise (SBE) set-aside for Tier 1, an SBE 20% subcontractor goal for Tier 2, and an SBE selection factor for Tier 3 of the solicitation.

Small Business Enterprise (SBE) Measures Assigned to RFP 487A			
Tier	Service Required	Sector(s)	Contract Measure
1	Security Guard Services	1D & 1E	SBE Set-aside
2	Electronic Screening Services alone, or a combination of Screening and Security Guard Services	2A & 2B	20% SBE subcontractor goal
3	Miami International Airport and Seaport: Electronic Screening Services alone, or a combination of Screening and Security Guard Services	3A & 3B	SBE Selection Factor

LIVING WAGE:

The services being provided are covered under the Living Wage Ordinance.

USER ACCESS PROGRAM:

The contract includes the 2% User Access Program provision. The program discount will be collected.

LOCAL PREFERENCE:

Applied in accordance with applicable ordinances, but did not affect the outcome.

**ESTIMATED CONTRACT
COMMENCEMENT DATE:**

April 1, 2007 if adopted by the Board of County Commissioners, unless vetoed by the Mayor.

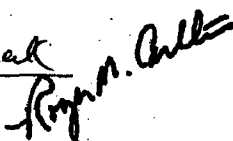
BACKGROUND

Currently, security guard and screening services are being provided under emergency contract No. EM7797-2/07. GSA manages the current contracts organized in two tiers and eight geographic sectors: security guard services only, and security guard and screening services. The current contracts became effective on April 1, 2005. The Board of County Commissioners, on November 3, 2005 and June 6, 2006, approved options-to-renew for additional 6-month terms. The current contracts expire on March 31, 2007.

In an effort to improve the County's security services and enhance performance requirements for safeguarding County buildings, the County utilized a Request For Proposals process in order to evaluate firms using a combination of qualitative factors. These factors include: prior experience of the firm and its key personnel, financial capability, and quality of service delivery plan and approach. Consideration of these qualitative factors, combined with negotiations conducted by Department of Procurement Management staff has resulted in a recommendation with savings and quality for the County. In addition to the \$1.2 million negotiated price reduction, the following are additional results of the negotiations:

- a) **Scheduling Software:** Contractors will use scheduling software to track the scheduling of guards and to ensure that all posts are staffed by guards qualified to work the designated post. The Contractor will provide user access to this software for GSA Security Management at no additional cost to the County. The system will allow the County to view reports generated by this software.
- b) **Guard Checks:** Contractors will implement and use available systems, at no additional cost to the County, to ensure that guards are providing coverage and performing duties on the assigned posts. This may include the use of guard tour systems or similar, radio calls, or Global Positioning Systems.
- c) **Tabletop Exercises and Drills:** Contractors will conduct, at no additional cost to the County, tabletop exercises and drills to simulate contingency events based on the security plan. These drills and exercises will be used to identify weaknesses and refine the current procedures.
- d) **Customer Satisfaction Program:** Contractors will implement a customer satisfaction program to include a minimum of bi-annual customer satisfaction surveys to be conducted by Contractors. The Contract Administrator will determine the format for the surveys. Any negative feedback received shall eventually be followed by a corrective action plan to be approved by the Contract Administrator.


Assistant County Manager



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**MIAMI-DADE
COUNTY**

B & F
Agenda Item No. 3K

Subject: Recommendation for Approval to Award Contract Nos. 487B -1A, 487B-1B, 487B-1C:
Security Guard Services

It is recommended that the Board of County Commissioners approve the award of Contract No. 487B-1A to Security Alliance of Florida, LLC; 487B-1B to Barton Protective Services LLC d/b/a Allied Baron Security Services ; and 487B-1C to The Wackenhut Corporation to provide security guard services for the General Services Administration (GSA) Department.

DESCRIPTION: These contracts are being awarded to provide security guard services at County facilities organized in three sectors (1A, 1B, and 1C). The facilities covered under these contracts have been separated from other County facilities (covered under RFP No. 487A, Sectors 1D, 1E, 2A, 2B, 3A, and 3B) as these facilities will be partially supported using federal funds to pay for security services.

TERM: Three years with two 2-year options-to-renew at the County's sole discretion.

CONTRACT AMOUNT: Approximately \$14.6 million per year depending upon hours of service required.

TIER 1		
Sector	Contract No.	Contract Amount per year
1A	487B-1A	\$4,713,702.82
1B	487B-1B	\$5,030,595.82
1C	487B-1C	\$4,901,497.24
TOTAL PER YEAR:		\$14,645,795.88

FUNDING SOURCE: Federal funds for Miami-Dade Housing Agency (MDHA)
County funds for all departments except MDHA

METHOD OF AWARD: An open, competitive Request For Proposals process was used to select the three top-ranked firms.

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DADE COUNTY, FLA.
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Honorable Chairman Bruno A. Barreiro and Members
Board of County Commissioners
Request to Award
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**VENDORS RECOMMENDED
FOR AWARD:**

Sector	Contract No.	Recommended Vendor	Vendor Address	Principal
1A	487B-1A	Security Alliance Of Florida, LLC	8323 NW 12 th Street, Suite 218 Doral, FL 33126 (Local)	William Murphy, Vice President
1B	487B-1B	Barton Protective Services LLC d/b/a Allied Barton Security Services	6303 Blue Lagoon Drive, Suite 375 Miami, FL 33126 (Local)	Richard P. Mullan, Vice President Florida Region
1C	487B-1C	The Wackenhut Corporation	5820 Blue Lagoon Drive, Suite 300 Miami, FL 33126 (Local)	Rene J. Pedrayes, Regional Vice President

**VENDORS NOT RECOMMENDED
FOR AWARD:**

1. Delad Security, Inc.
2. Forestville Corporation
3. American Guard Services, Inc.
4. Barkley Security Agency, Inc.
5. DSI Security Services
6. Feick Security Corporation
7. Union Security Services, Inc.
8. Bayus Security Services, Inc.
9. JMG InSystems, Inc. d/b/a Sereca Corporation
10. Alanis, Inc. d/b/a Alanis Security, Inc.
11. Abena Security Corporation (Non-responsive)
12. First American Security Services (Non-responsive)
13. Eagle Lion Security (Non-responsive)

USING AGENCY:

Multiple County departments will use these services

MANAGING AGENCY:

General Services Administration

PROJECT MANAGER:

Daniel Payne, Chief of Security, GSA

CONTRACT MEASURES:

The Review Committee of December 28, 2005 did not recommend a Small Business Enterprise (SBE) measure as the services will be paid using some federal funds.

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In a meeting (on November 22, 2005) between the County Attorney's Office, Department of Business Development, General Services Administration, and Department of Procurement Management; it was decided to divide the security guard and screening services into two RFPs: RFP 487A and RFP 487B. The option to make MDHA a separate sector was discussed in the meeting. As MDHA facilities are spread all over the geographic boundaries of the County, it would not have been cost effective for the awarded vendor to effectively manage the contract.

RFP 487A was advertised with Small Business Enterprise (SBE) measures. RFP 487B did not have SBE measures as the services will be paid using some federal funds (for MDHA facilities only).

MDHA federal funding for these contracts is covered under Section 3 of the US Department of Housing and Development Act of 1968 for the Miami-Dade Housing Agency (MDHA). Section 3 requires that job training, employment and contracting opportunities be directed toward low and very-low income persons, and to businesses that provide economic opportunities to those persons.

LIVING WAGE:

The services being provided are covered under the Living Wage Ordinance.

USER ACCESS PROGRAM:

The contract does not contain the 2% User Access Program provision due to the utilization of the Federal funds.

LOCAL PREFERENCE:

The Local Preference Ordinance does not apply due to the utilization of the Federal funds.

**ESTIMATED CONTRACT
COMMENCEMENT DATE:**

April 1, 2007 if adopted by the Board of County Commissioners, unless vetoed by the Mayor.

BACKGROUND

Following the federal court decision in the Hershell Gill case, security guard and screening services have been provided under emergency contract No. EM7797-2/07. GSA manages the current contracts organized in two tiers (sites with security guard services only, and sites with security guard and screening services) and eight geographic sectors. The current contracts became effective on April 1, 2005. The Board of County Commissioners, on November 3, 2005 and June 6, 2006, approved options-to-renew for additional 6-month terms. The current contracts expire on March 31, 2007.

In an effort to improve the County's security services and enhance performance requirements for safeguarding County buildings, the County utilized a Request For Proposals process in order to

evaluate firms using a combination of qualitative factors. These factors include: prior experience of the firm and its key personnel, financial capability, and quality of service delivery plan and approach. The information on a current *qui tam* action regarding The Wackenhut Corporation, as provided by the County Attorney's Office, was shared with the Evaluation/Selection Committee for consideration in the evaluation process. Consideration of the qualitative factors, combined with negotiations conducted, has resulted in a recommendation that reflects savings and quality factors for the County. In addition to a \$2.5 million negotiated price reduction from the pricing submitted by the recommended vendors, the following reflects the results of the negotiations:

- a) **Scheduling Software:** Contractors will use manpower scheduling software to track the scheduling of guards and to ensure that all posts are staffed by guards qualified to work the designated post. The Contractor will provide user access to this software for GSA Security Management at no additional cost to the County. The system will allow the County to routinely view reports and audit information generated by this software.
- b) **Guard Checks:** Contractors will implement and use available systems, at no additional cost to the County, to ensure that guards are providing coverage and performing duties during all required hours at the assigned posts. This may include the use of guard tour systems or similar radio calls, and/or Global Positioning Systems.
- c) **Tabletop Exercises and Drills:** Contractors will conduct, at no additional cost to the County, tabletop exercises and drills to simulate contingency events based on the County's security plan. These drills and exercises will be used to identify weaknesses and refine the current procedures.
- d) **Customer Satisfaction Program:** Contractors will implement a customer satisfaction program to include a minimum of two customer satisfaction surveys per year to be conducted by the awarded vendors. The County's Project Manager will determine the format for the surveys. Any negative feedback received shall be followed by a corrective action plan to be approved and monitored by the Project Manager.


Assistant County Manager

Memorandum



Date: February 13, 2007

To: Honorable Chairman Bruno A. Barreiro and Members,
Board of County Commissioners

From: George M. Burgess
County Manager

B&F
Supplement to
Agenda Item No. 3J

Subject: Supplemental Information for Recommendation to Award Security Guard and Screening Services Contract Nos. 487A-1D, 487A-1E, 487A-2A, 487A-2B, 487A-3A, 487A-3B

This supplemental report is submitted in order to provide updated information related to the referenced contract subsequent to the County Manager's recommendation to award posted on October 3, 2006. Issues regarding the certification of the small businesses included in this award were raised following the filing of the recommendation.

At the direction of the County Manager's Office, Department of Business Development (DBD) staff conducted a comprehensive review of all certified Small Business Enterprise (SBE) firms that offer security guard and/or security related services. This review was completed following the expedited certification process used in implementing the newly established SBE Program following the federal court decision in the Hershell Gill case. DBD staff performed a comprehensive review of the SBE firms included in this award. The review included ownership details, gross receipts and possible affiliation with other firms. The chart below shows a synopsis of the information collected regarding the firms recommended for award and their respective SBE certification status.

Sector	Contract No.	Recommended Vendor	Contract Measure	Certification Status
1D	487A-1D	Security Management Innovations d/b/a SMI	SBE set-aside	Certified until 02-28-07
1E	487A-1E	Security Alliance of Florida	SBE set-aside	Certified until 09-24-07
2A	487A-2A	50 State Security Service Feick Security Corp.	20% SBE goal	N/A* Certified until 08-31-07
2B	487A-2B	McRoberts Protective Agency Security Alliance of Florida	20% SBE goal	N/A* Certified until 09-24-07
3A	487A-3A	Barton Protective Services d/b/a Allied Barton Security Services	Selection Factor	N/A*
3B	487A-3B	Security Alliance of Florida	Selection Factor	Certified until 09-24-07

* Not in the SBE Program

Please note the information received regarding the following firms that are recommended for award:

Security Management Innovations d/b/a SMI

- A. Pursuant to Section 2-8.1.1.1.1 establishing the Small Business Enterprise Program (the SBE Ordinance), a Small Business Enterprise (SBE) is a business entity, certified by DBD, which has an actual place of business in Miami-Dade County and does not exceed certain revenue or employee maximums. To implement the SBE Ordinance, the Board approved Administrative Order 3-41 (A.O.). The A.O. provides that an SBE must be established for at least one year to be eligible for certification.

Security Management Innovations d/b/a SMI ("SMI") established its business in June 2005 and formally requested to be certified as an SBE in March 2006. Applying the provisions of the Ordinance, DBD certified SMI as an SBE although it was not established for a one-year period. The certification initially appeared to have been issued in error because SMI did not meet the requirements of the administrative order implementing the ordinance. More importantly, however, SMI did meet the requirements for certification set forth in the

ordinance. SMI has maintained its certification throughout this process. SMI has now been in business for more than a year and would not be subject to decertification on these grounds. In consultation with the County Attorney's Office, we have determined that SMI's proposal may properly be considered for award.

- B. Through DBD's Certification process, concerns have been raised regarding possible affiliation between various security guard firms and Security Management Innovations d/b/a SMI. As part of the DBD certification process, an Eligibility Review Meeting (ERM) is held. As part of the ERM performed for Security Management Innovations d/b/a SMI, under sworn testimony, firm President, Alex Bocaranda and Vice President, Jose Diaz, stated that another firm, SMI Security Management, Inc., whose owners were Alex Bocaranda and Jose M. Gonzalez, under a verbal agreement, would be financing the payroll of Security Management Innovations d/b/a SMI, the certified SBE firm, for a specified period of time. The agreement entailed that Mr. Bocaranda would collect account receivables for SMI Security Management, Inc. (his previous company), apply those amounts to Security Management Innovations d/b/a SMI payroll (his current company), and thereby provide assistance to his newly formed firm. He also claimed that no direct funds would be coming from SMI Security Management, Inc. A disagreement between the two parties ensued and subsequently the matter was taken to the courts.

In continuing its Certification process, DBD was presented and reviewed information from a Ft. Lauderdale Sun-Sentinel article with information that appears to be inconsistent with the size standard data provided by the SBE firm to the County at the time of certification. The former co-owner of SMI Security Management, Inc., Jose M. Gonzalez, is now the President of JMG Insystem, Inc. d/b/a Sereca Corp. in Miami-Dade County and Serenos Responsables, C.A. of Caracas, Venezuela. The newspaper article quoted Jose M. Gonzalez, identified as Branch Manager of Sereca Security, saying "the impact on the local community would be where jobs, due to the relocation of their offices to the area, would increase from approximately 400 to 1000". The table below shows a breakdown of the firms and their ownership:

Firm Name	Owner(s)	Certification Status
Security Management Innovations d/b/a SMI	Alex Bocaranda – President Jose Diaz – Vice President Alex Anthony – Member/Board of Directors	Certified until 02-28-07
SMI Security Management, Inc.	Alex Bocaranda and Jose M. Gonzalez – Co-Owners	N/A
JMG Insystems, Inc. d/b/a Sereca Corp.	Jose M. Gonzalez – President	As of 01-24-07 Firm is decertified*
Serenos Responsables, C.A. (Venezuela)	Jose M. Gonzalez - President	N/A
Brooks Security, Inc.	Alex Anthony – Owner	N/A

* Firm is currently decertified for failing to respond to a request from DBD for 2005 corporate income taxes

Furthermore, Security Management Innovations d/b/a SMI has entered into a lease agreement with Brooks Security, Inc. which is owned and operated by Alex Anthony. Mr. Anthony is also on the Board of Directors for Security Management Innovations d/b/a SMI. Security Management Innovations d/b/a SMI is scheduled to be awarded Tier 1, Section 1D, which has an SBE set-aside measure.

After reviewing all available information regarding the relationships between Security Management Innovations d/b/a SMI, SMI Security Management Inc., JMG Insystems, Inc. d/b/a Sereca Corp., and Brooks Security, Inc., there is not sufficient evidence to confirm affiliation in violation of the ordinance. Therefore, Security Management Innovations d/b/a SMI is currently certified as an SBE. In light of this, and in consultation with the County Attorney's Office, the recommendation to award this contract should proceed.

Security Alliance of Florida

Pursuant to the SBE Ordinance, § 2-8.1.1.1.1 Code of Miami-Dade County, for a firm to be certified as an SBE, its three (3) year average gross revenues cannot exceed five (5) million dollars. However, it is allowed to maintain its certification for a period of one (1) year from the date it is formally notified it has exceeded the size limits. Security Alliance of Florida - protected under this clause - is a certified SBE, and is scheduled to be awarded Section 1E (SBE set-aside), Section 2B (will be meeting the 20% SBE goal under McRoberts Protective Agency), and Section 3B (SBE Selection Factor - where they received an additional ten (10%) percent of the evaluation points on the technical portion of its proposal. This enabled Security Alliance of Florida, consistent with the Code, to be the recommended awardee).

Felck Security Corp.

Felck Security Corp. is currently certified as an SBE under §2-8.1.1.1.1, Code of Miami-Dade County. However, an anonymous letter was received by DBD on November 17, 2006 stating a relationship between Vanguard Security Services and Felck Security. To date, this information has not been substantiated.

DBD staff will continue to closely monitor the contracts once awarded.

This supplement also includes attachments related to the protest filed by JMG Insystem, Inc. d/b/a Sereca Corporation. On October 18, 2006, JMG Insystem, Inc. d/b/a Sereca Corporation filed a protest with the Clerk of the Board for RFP 487A. The protest was withdrawn by the proposer on October 27, 2006 and the protest filing fee was returned to the proposer by the County.


Assistant County Manager

Memorandum



Date: February 13, 2007

To: Honorable Chairman Bruno A. Barreiro and Members,
Board of County Commissioners

From: George M. Burgess
County Manager

A handwritten signature in black ink, appearing to read "Burgess", written over the printed name.

Supplement #2 to
Agenda Item No. 3J

Subject: Supplemental Information #2 for the Recommendation to Award Security Guard and Screening Services Contract Nos. 487A-1D, 487A-1E, 487A-2A, 487A-2B, 487A-3A, 487A-3B

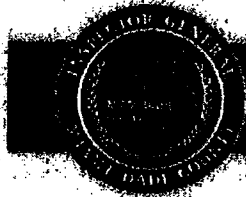
This supplemental report is submitted in order to provide additional information to the above referenced award recommendation. The Department of Business Development (DBD) has expressed concerns regarding the possible affiliation of some of the recommended firms as a result of the certification process small business firms are required to participate in. This information has been shared with the County Attorney's Office and with the Office of the Inspector General (OIG).

Specifically, issues were encountered with the certification of two small business firms pursuant to Section 2-8.1.1.1.1 of the Code of Miami-Dade County. Numerous meetings have been held with staff from DBD, the CAO and the Department of Procurement Management. The attached memorandum from the OIG is provided in order to provide their analysis of the information presented by DBD.

In their memorandum, the OIG requested additional review of the information. Upon further review, there remains insufficient evidence to confirm affiliation resulting from no additional information or available resources.

A handwritten signature in black ink, appearing to read "Clint T. Anderson", written over the printed name.

Assistant County Manager



Memorandum

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Phone: (305) 375-1646 • Fax: (305) 575-2856
Visit our website at www.miamidade.org

To: **Ms. Marsha E. Jackman, Director, Department of Business Development**

From: **Alan Solowitz, Deputy Inspector General**

Date: **February 8, 2007**

Re: **Security Guards and Screening Services Contracts**

Per your request, I have reviewed the draft supplemental memorandum regarding the Security Guards and Screening Services contracts. (Attached) On face value, based on the information contained in the memo, there is a basis to suspect an affiliation between Security Management Innovations d/b/a SMI (a SBE certified firm recommended for award of Contract No. 487A-1D) and SMI Security Management, Inc., along with Brooks Security, Inc. The memorandum indicates that "there is not sufficient evidence to confirm affiliation in violation of the ordinance," however, enough questions are raised by the verbal financing agreement between one's two companies (Alex Bocaranda) and the lease agreement between the other principal's two companies (Alex Anthony), which, I believe, warrants additional review by your department's certification group.

Additionally, as you may be aware, the OIG has investigated the third company listed in the table on page 2, JMG Insystems, Inc. d/b/a Sereca Corp. This investigation has been forwarded to the State Attorney's Office for a prosecutive determination.

AS/im

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